# OVERVIEW

## From The Field... To The Office... To Payroll ...
### Our Technology Automates The Process:

**AUTO-SEND**

Complete Accounting Integration

**Martin-Zombek**
CONSTRUCTION SERVICES, LLC

**PAYROLL** | **ACCOUNTING**

AboutTime's innovative processes to "Collect, Track, Deliver, Manage, Document, and Integrate" makes it easier for companies to manage mobile employees and remote projects.

| | |
|---|---|
| • Time and Attendance | • Project Management |
| • GPS/GeoFencing | • Cost Management |
| • Job Photos | • On-Demand Productivity |
| • Field Notes | • Production Units |
| • Voice Notes | • Real-Time Weather |
| • Equipment Tracking | • Visual Dashboards |
| • Award Winning Forms Tool | • Robust Reporting |
| • Union Capabilities | • Multiple Companies/Divisions |
| • Device Agnostic | • Company Specific Workflow's |

**And More...**

## Collect & Track field operations accurately, in real time

- Many options for AboutTime-enabled mobile devices
- GPS location data is captured as employees clock IN, OUT or change tasks
- System "Time Stamps" are maintained with all employee, task, and job information
- Collect time and production for employees, crews, and assets in Real-Time

## Deliver - Connect field to office operations instantly

- "Auto-Send" delivers time data from the field to your office as it happens
- Uses cellular service or Wi-Fi connectivity to transmit data to and from office
- Field devices maintain full functionality to collect all data even without connectivity
- Proprietary technology allows multiple devices to transfer data at the same time

## Manage - Make critical decisions as things happen

- On-Demand visibility of field productivity
- Dashboards and reports provide critical and current information On-Demand
- Business Managers has visibility of where all employees and equipment are located
- Real-Time data makes managing a project proactive rather than reactive

## Document - Capture field events

- Capture photos, voice notes, text notes, and other project management data
- Use FormsXPress to record and keep track of all required forms and documentation
- Receive employee feedback on mobile devices when employees clock OUT
- Accurate documentation protects your business from false claims

## Integrate - Automate operations all the way to accounting

- Proven integration with over 100 accounting, payroll, and estimating systems
- No double-entry of data into both accounting and AboutTime
- Industry leader in integration technology
- Secure data access provides integration capabilities to virtually any system

**INNOVATE**

# CONNECT
# OPERATIONS

| LABOR | ASSETS | PROJECTS |
|---|---|---|

# ▤COLLECT

## Simplified field data collection equals a substantial ROI*:

AboutTime's simple and intuitive user experience ensures field employee adoption which in turn maximizes your ROI *(Return on investment).  Employees can easily collect and track data on virtually any current mobile device.  Utilizing your existing smart phones, tablets, PCs, and laptops increases your ROI even further.

## COLLECT MOBILE FIELD DATA

- Runs on smart phones, tablets, PCs, and laptops
- Large easy to use buttons
- Clock IN and OUT in less than 5 seconds
- Works on virtually any mobile carrier
- Data collection is possible from anywhere your employees are working
- Easily exchange data between the field and office virtually in Real-Time
- Works with your business the way you do business
- Menu driven for ease of use
- Individual employees clock IN and clock OUT
- Crew clock IN and clock OUT by supervisor

< 5 seconds

**IN** **OUT**

> *"AboutTime Technologies solution exceeded our expectations of what could be achieved resulting in greater productivity, reduced payroll cycles, better financial controls and overall savings for the company." - Brack St. Clair, Warehouse/ IT Manager - Trinity Drywall & Plastering Systems*
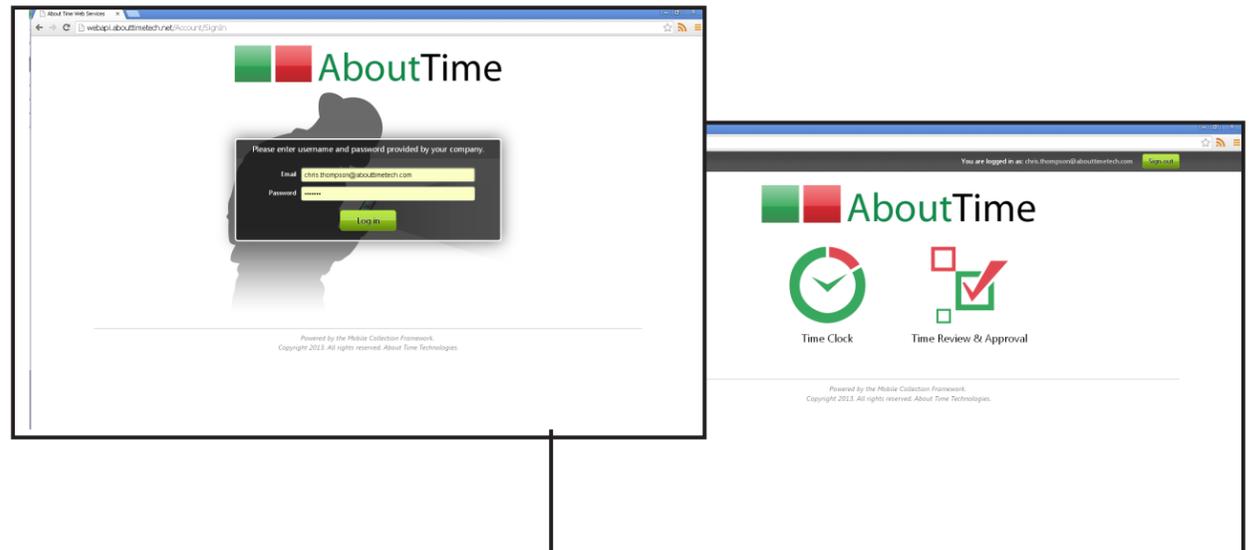
TRINITY
Drywall & Plastering Systems

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FLEXIBILITY

> *"I think the biggest feature that sold us on AboutTime was the ease of use,  just how simple it was." -  Tracey Donels,  Service Manager -  KPost Company*

KPOST COMPANY
SAFETY QUALITY VALUE

### NEW!
## COLLECT OFFICE DATA

■ AboutTime

Please enter username and password provided by your company.

Email
Password

Log in

■ AboutTime

Time Clock          Time Review & Approval

AboutTime now offers WebClock and WebApproval.  Although designed with the office staff in mind, WebClock and WebApproval can be accessed  by any mobile employee who has access to a web browser. Like all of AboutTime's features WebClock and WebApproval are simple to use.

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## ⊙TOUCH CENTER

### LAPTOPS · PC · TABLETS
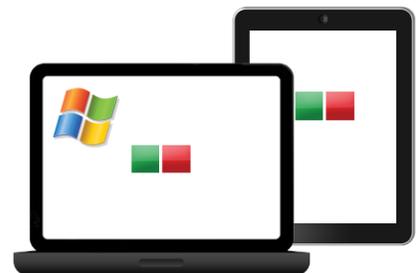
The AboutTime Touch Center is a fully-functional time clock that can be deployed in the office or in the field.  It can be installed on any laptop, PC or tablet with a currently supported Microsoft operating system.*  The Touch Center is extremely quick and efficient at clocking IN and OUT large numbers of employees.  Data collected flows into the Control Center in the same way that data from the mobile devices does.

### You Choose How To Authenticate

PINPAD                    BIOMETRICS

| 1 | 2 | 3 |
| 4 | 5 | 6 |
| 7 | 8 | 9 |
| C | 0 | ⊞ |

- Ideal for your office, shop, job trailers, anywhere else employees need to clock IN
- Biometrics-capable - extremely secure verification
- Create new time records, view, edit, or approve existing records
- One-button push to sync data direct to the office

* Windows RT not suppported

# TRACK

## Turn a sea of data into data you can see:

AboutTime allows your mobile workforce to accurately track a project as it happens. Companies manually tracking field operations often do not know where they are specifically losing money until it is too late.  AboutTime gives you On-Demand tools that help you track important aspects of your project.

GPS

ALERT: IN stamp is 1.8 miles outside the Geofence!

○ GPS In Coordinate
○ GPS Out Coordinate

Latitude: 40.0449104309082
Longitude: -111.71804809570312

Jobsite    Employee

Payson

### Track Employee location

With GPS capabilities on most smart devices, not only will you get timely and accurate data, you will know exactly when and where the information was captured.

### Track Job & Budget Progression

AboutTime's menu driven navigation makes choosing tasks simple as employees clock IN.  Information received from the field is compiled and compared to budgets.   Updated budget summaries are sent back to devices in the field so that supervisors and crew leaders can see key performance indicators to make any appropriate project adjustments.   The most successful projects are achieved by accurately tracking daily field information and using that data to adapt quickly.

### Track Tools and Equipment (Assets)

AboutTime allows your mobile workforce to accurately track assets as they are being used.  Tracking asset location, usage, and which employee it is assigned to, are a few of the benefits of using AboutTime's asset management.

Labor: 7:40    Backhoe: 7:40

> *AboutTime had all the features we wanted.  Our guys could clock into multiple jobs in a day.  We could put it on several smart devices and send it out into the field.  It has definitely helped us to better track our labor and get our job costing more accurate." - Reilly Fredrickson, Office Manager  Rusin Construction*

RUSIN
CONCRETE CONSTRUCTION

# DELIVER

## Data delivered in Real-Time gives your business top advantage:

AboutTime delivers collected data virtually in Real-Time to the office by providing up to the minute job details. Knowing what is happening in the field allows you to make adjustments to jobs before they become larger problems.  Delivering accurate information to and from the field is quick and easy with AboutTime.

OFFICE

## AUTOSEND

AboutTime's AutoSend capabilities allow you to deliver time data virtually in Real-Time.  Field data is automatically delivered to the office whenever an employee clocks IN or OUT.

North American Construction

Sending time records...

Project Manager
Accounting Manager
Payroll Manager

> *"Our superintendents love AboutTime because they spend less time approving time cards and our payroll department loves it because they can import the time cards in minutes rather than taking hours. " - Tracey Donels, Service Manager KPost Company*

KPOSTCOMPAN
SAFETY QUALITY VALU
1.866.910.POST  www.kpostcompany.c

REALTIME

# 🖥 MANAGE

## On-Demand Productivity:

Typically, 60% of project costs are associated to labor. With so much risk tied to labor it is important to know exactly where and how your labor dollars are being spent. The quicker you have this information the quicker you can react. The On-Demand Productivity feature gives you the critical data needed to make necessary course corrections. Whether you're in the field or in the office AboutTime's powerful productivity reports are available at the touch of a button.

*"We were also better able to pinpoint our average labor dollars. I would say we have saved close to $200,000.00 on a job by knowing what our average labor rate was and the accuracy of the time being imported. We have seen an immeasurable return on investment with AboutTime ."*
 *- Susan Hefferman, Accountant Martin Zombek Construction Services*
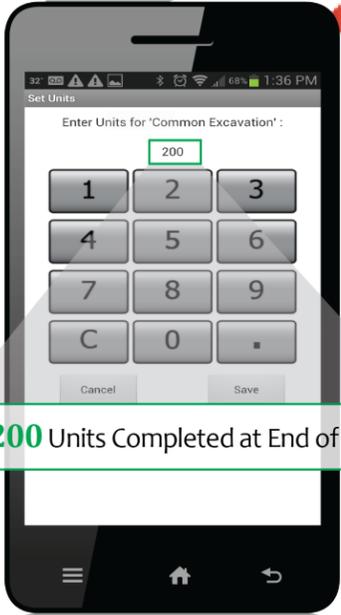
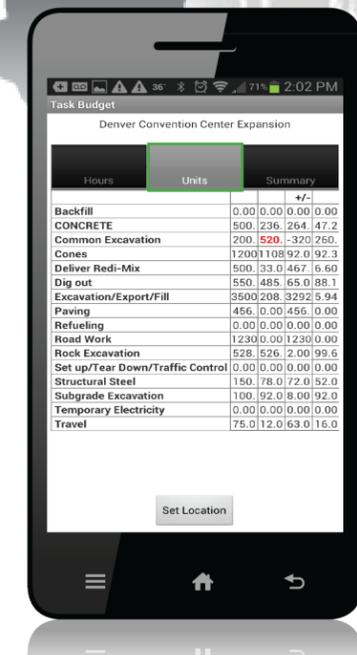

**200** Units Completed at End of Shift
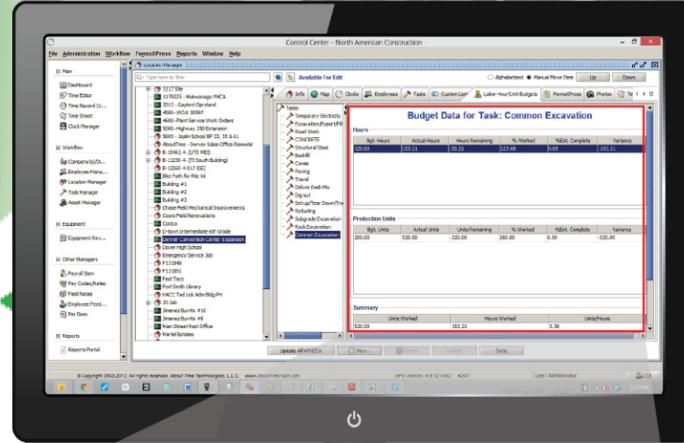
### Hours

| Bgt. Hours | Actual Hours | Hours Remaining | % Worked | %Est. Complete | Variance |
|---|---|---|---|---|---|
| 120.00 | 153.21 | -33.21 | 127.68 | 0.00 | -153.21 |

### Production Units

| Bgt. Units | Actual Units | Units Remaining | % Worked | %Est. Complete | Variance |
|---|---|---|---|---|---|
| 200.00 | 520.00 | -320.00 | 260.00 | 0.00 | -520.00 |

### Summary

| Units Worked | Hours Worked | Units/Hours |
|---|---|---|
| 520.00 | 153.21 | 3.39 |
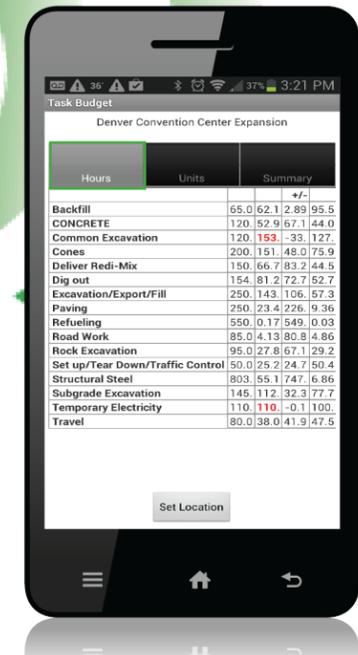
**Manage Labor**

**Manage Units**
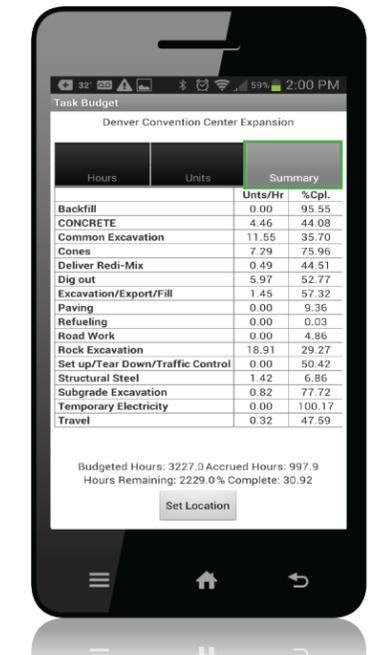
**Manage Productivity**

## 1

Field workers easily collect critical project information. Labor is tracked automatically and units used can be easily captured in the field.

## 2

As labor and units stream into the office, the Control Center compares critical field labor and unit actuals to budgets.
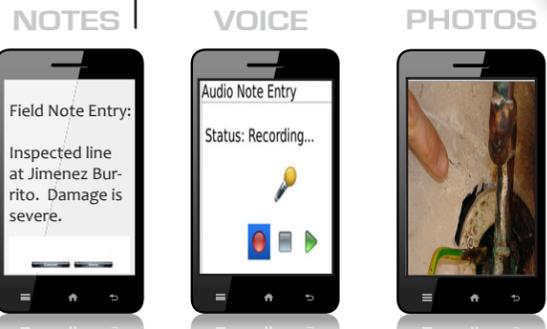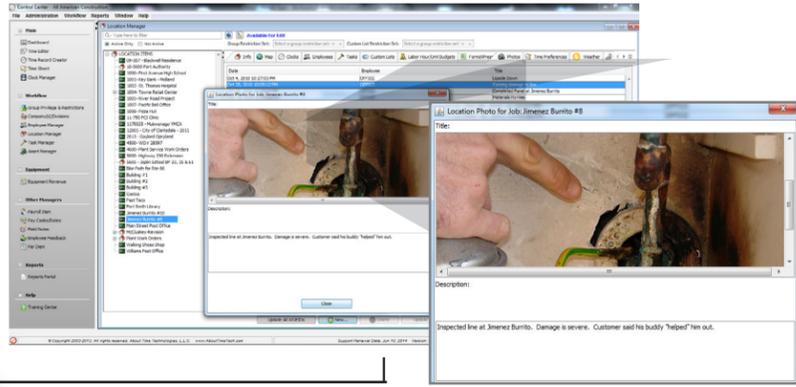
## 3

Are we over, under or right on budget? Your decision-makers in the field always know where their projects stand as productivity is automatically sent back to the field virtually in Real-Time letting crew managers make critical decisions based on up-to-date, accurate numbers.

# DOCUMENT

# INTEGRATE

## Capture field events to minimize RISK:

- Document Weather
- Document Accidents
- Document Job Progress
- Document Employee Time and Attendance
- **Manage Risk**



### NOTES   VOICE   PHOTOS

Field Note Entry:

Inspected line at Jimenez Burrito. Damage is severe.

Audio Note Entry

Status: Recording...

Have complete confidence that all of your AboutTime records are documented, preserved, neatly organized and easily accessible whenever you need them. Endless searching for project information from multiple sources is a thing of the past.

## Live integration eliminates duplicate entries:

Advanced integration tools monitor your accounting system's data (job, employee, cost code, and assets, etc.) and pulls any changes, or updates, directly into AboutTime. At your request, field data collected by AboutTime is imported back into your accounting system. This streamlined integration eliminates dual system entry and eliminates the need to manage data in two separate systems.



*"Our team went with the one vendor we felt was most progressive. We have been extremely pleased with our selection. Baker Triangle is constantly seeing the benefits of electronic attendance and recommends that every contractor see how it can work for their company, too."* - Cameron Cranford, Director of Technology at Baker Triangle

**Baker Triangle**

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## NEW! ■ FormsXPress

**AWARD WINNING**

2013 CONSTRUCTTECH **50**

**MIP** most innovative products at WORLD OF CONCRETE

FormsXPress helps you to eliminate almost every paper form you fill out on your projects. Easily create unlimited field forms such as:
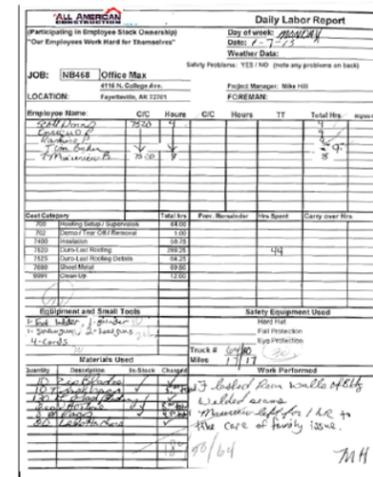
- Job Checklist
- Safety Forms
- Work Orders
- Accident Reports
- Material Usage
- And much more...

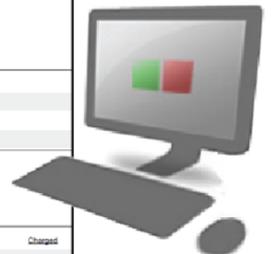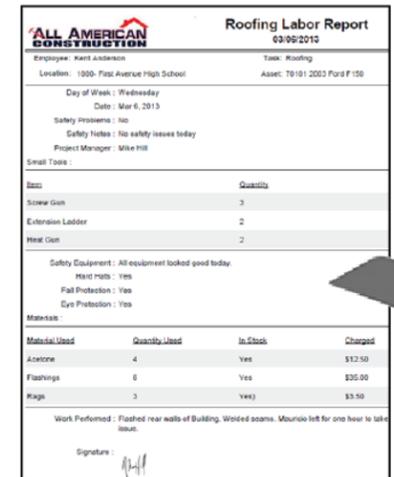**Say goodbye to lost or unreadable forms coming from the field.**

Using your mobile device...

Easily convert your messy, handwritten forms...

Into neat, legible, accurate forms that integrate directly into your accounting or jobcosting software.

# What our customers have to say about AboutTime

### Rusin Construction
"It has definitely helped us to better track our labor and get our job costing more accurate." - Reilly Fredrickson, Office Manager

### Trinity Drywall & Plastering Systems
"AboutTime Technologies solution exceeded our expectations of what could be achieved resulting in greater productivity, reduced payroll cycles, better financial controls and overall savings for the company." - Brack St. Clair, Warehouse/IT Manager

### Martin-Zombek Construction Service
"I would say we have saved close to $200,000.00 on a job by knowing what our average labor rate was and the accuracy of the time being imported." - Susan Hefferman, Accountant

### Capital Drywall
"My only regret is that I did not install AboutTime even sooner. It has worked great for us." - Karl Celtnieks CEO Capital Drywall

### KPost Company
"I think the biggest feature that sold us on AboutTime was the ease of use, just how simple it was." - Tracey Donels, Service Manager

### CH Yarber Construction
"As for someone who administers payroll it simplifies my work incredibly. AboutTime has cut my payroll processing time in half! I really like it. " - Tommie LaVoie, Office Manager

### Baker Triangle
"Our team went with the one vendor we felt was most progressive. We have been extremely pleased with our selection. - Cameron Cranford, Director of Technology

### J&J Contractors
"AboutTime's user friendly smartphone app has allowed our supervisors in the field to focus more on their job than timekeeping. The system has not only cut our payroll processing time in half, it has also reduced time and stress for supervisors in the field." - Nicole Hoepker, Office Manager

### Progressive Roofing
"We knew when we first started receiving time records from a crew working on a project in Japan, that we never wanted to go back to old methods of collecting time on paper. How could we possibly have had the accountability we needed without AboutTime collecting the hours" - Steve Batt, Production Planner/AboutTime Administrator

### Rosendin Electric
"Most Vendors are just looking to sell more software. AboutTime is a true partner." -Sam Lamonica, CIO